



SBA Federal Relief Comparison - must be under 500 employees

Small Business Act	SBA 7(a) PPP Paycheck Protection Program (Primarily for Payroll Costs)	SBA 7(b) EIDL - Disaster Loan Program (Primarily for Working Capital & Other Costs)
Loan Forgiveness	Available	Not Available
Eligibility	Business, Non-Profits, Self-Employed & Independent Contractors	Businesses, Sole-Prop, Private Non-Profits & ESOP's
Loan Terms	10 years max, 4% interest rate, 6 month deferral	30 years max, Interest 3.75% (2.75% for Non-Profits)
Payout	Primarily local SBA Approved Lenders	SBA only
Deferment	1 Year possible	1 Year Possible
Requirements	Easy processing, Less paperwork, fast processing Business in operation as of February 15, 2020 Experienced financial hardship (loss of sales/revenue) Must have paid employees/contractors/self-employed NO personal guarantee or collateral required Good faith certification of need and use	Stringent requirements, more paperwork, slow processing Business in existence for a year or more Show proof of financial hardship (loss of sales/revenue) 3 years Profit & Loss and Tax Returns Personal guarantee required above \$200K Self-certification under penalty of perjury
Emergency Grant	Not available	\$10,000 can be requested within 3 days of application
Loan Amount	The average of "monthly payroll costs of last 12 months" x 2.5 max is \$10 million cap	\$2 million cap, varies by industry
Loan Forgiveness	Spend money during first 8 weeks after issuance on: payroll costs, mortgage or rent on a building and/or property, utilities (water, electric, gas, phone & internet) *see below example calculations	Loan forgiveness not available, except \$10,000 emergency grant, even if not approved for SBA 7(b) loan If awarded 7(a) PPP, \$10,000 deducted from loan forgiveness
Payroll Cost & Loan Example	Monthly Payroll = \$30,000 Vacation/Sick Leave - \$1,000 Health Insurance = \$3,000 Retirement Costs = \$1,000 Total = \$35,000 Multiplied by 250% = \$87,500 Loan Amount	Loan can cover operating expenses and other costs
Loan Forgiveness	If \$77,500 is spent within 8 weeks, the first \$77,500 is eligible for forgiveness if employee count is maintained. The remaining \$10,000 converts to a 10-year loan at 4% interest.	None beyond any awarded emergency grant, max \$10,000
as of March 30, 2020	Guidance due by 4/11/20	can apply now